On the Growth Effects of North-South Trade:

The Role of Labor Market Flexibility

Technical Appendix on Transitional Dynamics

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This technical appendix contains the proof of Theorem 2 in our paper "On the Growth Effects of North-South Trade: The Role of Labor Market Flexibility". It is demonstrated that for initial values $\xi(0)$ close to ξ^* and $L^N(0)$ close to L^N there exists a unique trajectory converging to the steady state (g^*, ξ^*, L^{N*}) and that this convergent path may feature either monotonic convergence or damped oscillations:

Theorem 2. The system of linear differential equations obtained by linearizing the system (6), (7), (8) in a neighborhood of its steady state possesses a unique convergent path. Depending on parameter values, this convergent path is monotonic or oscillatory.

The proof is difficult. We proceed in several steps. Let $\tilde{y}(t) \equiv y(t) - y^*$ for $y \in \{g, \xi, L^N\}$. Then:

Result 1. The linearized version of the system (6), (7), (8) is:

$$\begin{pmatrix} \dot{\tilde{g}} \\ \dot{\tilde{\xi}} \\ \tilde{L}^{N} \end{pmatrix} = \begin{pmatrix} J_{\dot{g}g}^{*} & J_{\dot{g}\xi}^{*} & J_{\dot{g}L^{N}}^{*} \\ \frac{m}{g^{*}+m} & -(g^{*}+m) & 0 \\ ma & 0 & -(\beta+m) \end{pmatrix} \begin{pmatrix} \tilde{g} \\ \tilde{\xi} \\ \tilde{L}^{N} \end{pmatrix}, \tag{T.1}$$

where

$$J_{\dot{g}g}^* = m + (g^* + m + \rho) \left(1 + \frac{\alpha}{1 - \alpha} \frac{g^*}{g^* + m} \right)$$
$$J_{\dot{g}\xi}^* = \frac{\alpha}{1 - \alpha} (g^* + m + \rho)^2$$
$$J_{\dot{g}L^N}^* = -\frac{(\beta + m) + (g^* + m + \rho)}{a}.$$

Proof: Let $J_{\dot{y}z} \equiv \partial \dot{y}/\partial z$ for $y, z \in \{g, \xi, L^N\}$. Then

$$J_{gg}^* = m - \underbrace{\left[\rho + m + g^* - \frac{1 - \alpha}{\alpha \xi^*} \left(\frac{L^{N*}}{a} - g^*\right)\right]}_{-\alpha} + \left(\frac{L^{N*}}{a} - g^*\right) \left(1 + \frac{1 - \alpha}{\alpha \xi^*}\right)$$

$$= m + \underbrace{\frac{1-\alpha}{\alpha\xi^*}}_{=\rho+m+g^*} \underbrace{\left(\frac{L^{N*}}{a} - g^*\right)}_{=(\rho+m+g^*)} + \underbrace{\left(\frac{L^{N*}}{a} - g^*\right)}_{=(\rho+m+g^*)}_{=\frac{\alpha\xi^*}{1-\alpha}}$$

$$= m + (g^* + m + \rho) \left(1 + \frac{\alpha}{1-\alpha} \xi^*\right)$$

$$= m + (g^* + m + \rho) \left(1 + \frac{\alpha}{1-\alpha} \frac{g^*}{g^* + m}\right)$$

$$J_{g\xi}^* = \left(\frac{L^{N*}}{a} - g^*\right) \frac{1-\alpha}{\alpha\xi^{*2}} \left(\frac{L^{N*}}{a} - g^*\right)$$

$$= \frac{\alpha}{1-\alpha} \left[\frac{1-\alpha}{\alpha\xi^*} \left(\frac{L^{N*}}{a} - g^*\right)\right]^2$$

$$= \frac{\alpha}{1-\alpha} (g^* + m + \rho)^2$$

$$J_{gLN}^* = -\frac{\beta+m}{a} + \frac{1}{a} \left[\rho + m + g^* - \frac{1-\alpha}{\alpha\xi^*} \left(\frac{L^{N*}}{a} - g^*\right)\right]^2 - \frac{1}{a} \underbrace{\frac{1-\alpha}{\alpha\xi^*} \left(\frac{L^{N*}}{a} - g^*\right)}_{=\rho+m+g^*}$$

$$= -\frac{\beta+m}{a} - \frac{g^* + m + \rho}{a}$$

$$= -\frac{(\beta+m) + (g^* + m + \rho)}{a}$$

$$J_{\xi g}^* = 1 - \xi^* = \frac{m}{g^* + m}$$

$$J_{\xi L}^* = -(g^* + m)$$

$$J_{\xi LN}^* = 0$$

$$J_{LNg}^* = ma$$

$$J_{LNg}^* = ma$$

$$J_{LNg}^* = 0$$

$$J_{LNg}^* = 0$$

Q.E.D.

The system contains two state variables $(\tilde{\xi} \text{ and } \tilde{L}^N)$ and one jump variable (\tilde{g}) . So in order for a unique convergent path to exist, exactly two eigenvalues of the system must have negative real parts. To prove this, we let $\varphi \equiv (\tilde{g}, \tilde{\xi}, \tilde{L}^N)'$ and denote the Jacobian matrix in (T.1) as J^* . Then (T.1) can be rewritten as $\dot{\varphi} = J^*\varphi$. Suppose there exist solutions to this system of the form $\varphi(t) = be^{qt}$, where $b = (b_g, b_{\xi}, b_{L^N})'$. Then $\dot{\varphi} = qbe^{qt} = q\varphi$. Hence $J^*\varphi = q\varphi$ or, letting I be the identity matrix, $(J^* - qI)\varphi = 0$. Non-trivial solutions $\varphi \neq 0$ exist if and only if $|J^* - qI| = 0$, that is

$$0 = -q^3 + Tr J^*q^2 - B J^*q + Det J^* \equiv f(q),$$

where:

Result 2.

$$Tr J^* = \frac{\alpha}{1 - \alpha} \frac{g^*(g^* + m + \rho)}{g^* + m} + \rho - \beta$$

is the trace of the Jacobian,

$$Det J^* = (g^* + m + \rho) \left\{ \beta \left(\frac{g^*}{1 - \alpha} + m \right) + \frac{\alpha}{1 - \alpha} m \left[g^* + \frac{(\beta + m)(g^* + m + \rho)}{g^* + m} \right] \right\}.$$

is the determinant and

$$BJ^{*} = -m(g^{*} + m) - g^{*}(g^{*} + m + \rho) - \rho(\beta + m)$$
$$-(g^{*} + 2m + \beta)(g^{*} + m + \rho)\frac{\alpha}{1 - \alpha}\frac{g^{*}}{g^{*} + m}$$
$$-\frac{\alpha}{1 - \alpha}\frac{m(g^{*} + m + \rho)^{2}}{g^{*} + m}.$$

Proof:

$$Tr J^* = J_{gg}^* - (g^* + m) - (\beta + m)$$

$$= m + \frac{\alpha}{1 - \alpha} \frac{g^* (\rho + m + g^*)}{g^* + m} + \rho + m + g^* - (g^* + m) - (\beta + m)$$

$$= \frac{\alpha}{1 - \alpha} \frac{g^* (g^* + m + \rho)}{g^* + m} + \rho - \beta.$$

$$\begin{split} Det J^* &= J_{gg}^*(g^* + m)(\beta + m) \\ &+ J_{g\xi}^* \frac{m}{g^* + m}(\beta + m) \\ &= (\beta + m) \left[m(g^* + m) + (g^* + m + \rho) \left(\frac{g^*}{1 - \alpha} + m \right) \right] \\ &- [(\beta + m) + (g^* + m + \rho)]m(g^* + m) \\ &+ \frac{\alpha}{1 - \alpha}(g^* + m + \rho)^2 \frac{m}{g^* + m}(\beta + m) \\ &= (\beta + m) \left[m(g^* + m) + (g^* + m + \rho) \left(\frac{g^*}{1 - \alpha} + m \right) \right. \\ &+ \frac{\alpha}{1 - \alpha}(g^* + m + \rho)^2 \frac{m}{g^* + m} - m(g^* + m) \right] - m(g^* + m)(g^* + m + \rho) \\ &= (\beta + m) \left[(g^* + m + \rho) \left(\frac{g^*}{1 - \alpha} + m \right) + \frac{\alpha}{1 - \alpha}(g^* + m + \rho)^2 \frac{m}{g^* + m} \right] \\ &- (g^* + m + \rho)m(g^* + m) \\ &= (g^* + m + \rho) \left\{ (\beta + m) \left[\left(\frac{g^*}{1 - \alpha} + m \right) + \frac{\alpha}{1 - \alpha} \frac{m(g^* + m + \rho)}{g^* + m} \right] - m(g^* + m + \rho) \right\} \\ &= (g^* + m + \rho) \left\{ \beta \left(\frac{g^*}{1 - \alpha} + m \right) + m \frac{\alpha}{1 - \alpha} g^* + (\beta + m) \frac{\alpha}{1 - \alpha} \frac{m(g^* + m + \rho)}{g^* + m} \right] \\ &= (g^* + m + \rho) \left\{ \beta \left(\frac{g^*}{1 - \alpha} + m \right) + \frac{\alpha}{1 - \alpha} m \left[g^* + \frac{(\beta + m)(g^* + m + \rho)}{g^* + m} \right] \right\}. \end{split}$$

$$B J^* = \begin{vmatrix} J_{\hat{g}g}^* & J_{\hat{g}\xi}^* \\ \frac{m}{g^* + m} & -(g^* + m) \end{vmatrix} + \begin{vmatrix} J_{\hat{g}g}^* & J_{\hat{g}LN}^* \\ ma & -(\beta + m) \end{vmatrix} + \begin{vmatrix} -(g^* + m) & 0 \\ 0 & -(\beta + m) \end{vmatrix}$$

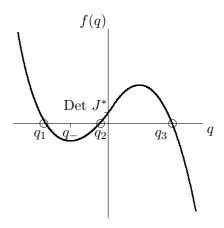


Figure T.1: The characteristic roots

$$= -J_{gg}^{*}(g^{*} + m + \beta + m) - J_{g\xi}^{*}\frac{m}{g^{*} + m} - J_{gLN}^{*}ma + (g^{*} + m)(\beta + m)$$

$$= -(g^{*} + m + \beta + m)\left[m + (g^{*} + m + \rho)\left(1 + \frac{\alpha}{1 - \alpha}\frac{g^{*}}{g^{*} + m}\right)\right]$$

$$-\frac{\alpha}{1 - \alpha}\frac{m(g^{*} + m + \rho)^{2}}{g^{*} + m} + m[(\beta + m) + (g^{*} + m + \rho)] + (g^{*} + m)(\beta + m)$$

$$= -(g^{*} + m + \beta + m)m - g^{*}(g^{*} + m + \rho) - m(g^{*} + m + \rho) - (\beta + m)(\frac{g^{*}}{g^{*}} + \frac{m}{4} + \rho)$$

$$-(g^{*} + m + \beta + m)(g^{*} + m + \rho) + \frac{\alpha}{1 - \alpha}\frac{g^{*}}{g^{*} + m} - \frac{\alpha}{1 - \alpha}\frac{m(g^{*} + m + \rho)^{2}}{g^{*} + m}$$

$$+ m(\beta + m) + m(g^{*} + m + \rho) + g^{*}(\beta + m) + m(\beta + m)$$

$$-(g^{*} + 2m + \beta)(g^{*} + m + \rho) - \rho(\beta + m)$$

$$-(g^{*} + 2m + \beta)(g^{*} + m + \rho) \frac{\alpha}{1 - \alpha}\frac{g^{*}}{g^{*} + m}$$

$$-\frac{\alpha}{1 - \alpha}\frac{m(g^{*} + m + \rho)^{2}}{g^{*} + m} .$$

Q.E.D.

From $f(0) = Det J^* > 0$ and $f'(0) = -B J^* > 0$, it follows that there is exactly one positive real root, say q_3 (see figure T.1). The other two roots, q_1 and q_2 say, are either real and negative or complex conjugates. Theorem 2 asserts that:

Result 3. If q_1 and q_2 are complex conjugates, the real part is not positive.

Proof: Rewrite f(q) as

$$f(q) = (q_1 - q)(q_2 - q)(q_3 - q) = -q^3 + (q_1 + q_2 + q_3)q^2 - [q_1q_2 + q_3(q_1 + q_2)]q + q_1q_2q_3.$$

Suppose q_1 and q_2 are complex conjugates with positive real part: $q_{1/2} = \gamma \mp \delta i$ with $\gamma > 0$. Then the coefficient of q in the characteristic equation is negative:

$$-[q_1q_2 + q_3(q_1 + q_2)] = -(\gamma^2 + \delta^2 + q_32\gamma) < 0.$$

This contradicts $BJ^* < 0$ and thus proves that exactly two eigenvalues have negative real parts. Q.E.D.

To each eigenvalue q_j corresponds a particular solution $\varphi(t) = b_j e^{q_j t}$ of (T.1), where $b_j = (b_{jg}, b_{j\xi}, b_{jL^N})'$ is the eigenvector associated with the eigenvalue q_j . From $(J^* - q_j I)\varphi = 0$, it follows that $(J^* - q_j I)b_j = 0$ or, spelled out in detail,

$$\begin{pmatrix} J_{\dot{g}g}^* - q_j & J_{\dot{g}\xi}^* & J_{\dot{g}L^N}^* \\ \frac{m}{g^* + m} & -(g^* + m + q_j) & 0 \\ ma & 0 & -(\beta + m + q_j) \end{pmatrix} \begin{pmatrix} b_{jg} \\ b_{j\xi} \\ b_{jL^N} \end{pmatrix} = 0.$$

Eliminating $b_{i\xi}$ and b_{iL^N} yields

$$b_{j} = b_{jg} \begin{pmatrix} 1 \\ \frac{m}{(g^{*}+m)(g^{*}+m+q_{j})} \\ \frac{ma}{\beta+m+q_{j}} \end{pmatrix}.$$
 (T.2)

The general solution of (T.1) is obtained by combining the particular solutions $\varphi(t) = b_j e^{q_j t}$ for j = 1, 2, 3 linearly: $\varphi(t) = \sum_{j=1}^{3} (B_j/b_{jg})b_j e^{q_j t}$, where the B_j 's (j = 1, 2, 3) are arbitrary constants. Since we are interested in the behavior of the convergent growth path, the coefficient of the particular solution associated with the unstable eigenvalue q_3 has to be set equal to zero: $B_3/b_{3g} = 0$ and $\varphi(t) = \sum_{j=1}^{2} (B_j/b_{jg})b_j e^{q_j t}$. Evaluating this equation at t = 0 and inserting (T.2) yields:

$$\begin{pmatrix} \tilde{g}(0) \\ \tilde{\xi}(0) \\ \tilde{L}^{N}(0) \end{pmatrix} = B_{1} \begin{pmatrix} 1 \\ \frac{m}{(g^{*}+m)(g^{*}+m+q_{1})} \\ \frac{ma}{\beta+m+q_{1}} \end{pmatrix} + B_{2} \begin{pmatrix} 1 \\ \frac{m}{(g^{*}+m)(g^{*}+m+q_{2})} \\ \frac{ma}{\beta+m+q_{2}} \end{pmatrix}.$$

Since the initial values $\xi(0)$ and $L^N(0)$ are given, this is a system of algebraic equations in $\tilde{g}(0)$, B_1 and B_2 . Solving for $\tilde{g}(0)$ yields the initial growth rate:

Result 4. The initial growth rate $\tilde{g}(0)$ satisfies

$$\tilde{g}(0) = \frac{1}{m(\beta - g^*)} \left\{ \left[\prod_{j=1}^2 (\beta + m + q_j) \right] \frac{\tilde{L}^N(0)}{a} - \left[\prod_{j=1}^2 (g^* + m + q_j) \right] (g^* + m) \tilde{\xi}(0) \right\}.$$

Proof: First eliminate $B_2 = \tilde{g}(0) - B_1$:

$$\begin{split} \tilde{\xi}(0) &=& \frac{mB_1}{(g^*+m)(g^*+m+q_1)} - \frac{m[B_1-\tilde{g}(0)]}{(g^*+m)(g^*+m+q_2)} \\ \tilde{L}^N(0) &=& \frac{maB_1}{\beta+m+q_1} + \frac{ma[\tilde{g}(0)-B_1]}{\beta+m+q_2}. \end{split}$$

¹This can also be proved by applying the Routh-Hurwitz Theorem, which states that the number of eigenvalues with positive real parts is equal to the number of sign changes in the scheme $-1 || Tr J^* || - B J^* + Det J^* / Tr J^* || Det J^*$. If $Tr J^* > 0$ the sign scheme is -|| + || + || +, so there is one sign change and hence one unstable eigenvalue. If $Tr J^* < 0$, the sign scheme is -|| - || ? || +. Again there is one sign change and one unstable eigenvalue.

Equivalently:

$$\left[\prod_{j=1}^{2} (g^{*} + m + q_{j})\right] \frac{g^{*} + m}{m} \tilde{\xi}(0) = (q_{2} - q_{1})B_{1} + (g^{*} + m + q_{1})\tilde{g}(0)$$

$$\left[\prod_{j=1}^{2} (\beta + m + q_{j})\right] \frac{\tilde{L}^{N}(0)}{ma} = (q_{2} - q_{1})B_{1} + (\beta + m + q_{1})\tilde{g}(0).$$

Subtracting the former equation from the latter yields:

$$(\beta - g^*)\tilde{g}(0) = \left[\prod_{i=1}^{2} (\beta + m + q_i)\right] \frac{\tilde{L}^N(0)}{ma} - \left[\prod_{i=1}^{2} (g^* + m + q_i)\right] \frac{g^* + m}{m} \tilde{\xi}(0).$$

Division by $\beta - g^*$ gives the formula in Result 4. Q.E.D.

If the stable eigenvalues q_1 and q_2 are real, then the elements of b_1 and b_2 as well as B_1 and B_2 are real. So $\varphi(t) = \sum_{j=1}^{2} (B_j/b_{jg}) b_j e^{q_j t}$ implies that \tilde{g} , $\tilde{\xi}$ and \tilde{L}^N converge monotonically to zero. If, on the other hand, the stable eigenvalues are complex conjugates, that is $q_{1/2} = \gamma \mp \delta i$ with $\gamma < 0$, then the three variables display damped oscillations. For instance:

Result 5. The adjustment of the rate of innovation obeys

$$\tilde{g}(t) = e^{\gamma t} \left[\tilde{g}(0) \cos(\delta t) - \frac{z - \gamma \tilde{g}(0)}{\delta} \sin(\delta t) \right],$$

where $z \equiv [\prod_{i=1}^{2} (g^* + m + q_i)](g^* + m)\tilde{\xi}(0)/g^* - (g^* + m)\tilde{g}(0)$ is a (real-valued) constant.

Proof: Given $\tilde{g}(0)$, either one of the two formulas for $\tilde{\xi}(0)$ and $\tilde{L}^{N}(0)$ can be used to solve for B_{1} . Taking the first one, one obtains:

$$B_{1} = \frac{1}{q_{2} - q_{1}} \left\{ \left[\prod_{j=1}^{2} (g^{*} + m + q_{j}) \right] \frac{g^{*} + m}{m} \tilde{\xi}(0) - (g^{*} + m + q_{1}) \tilde{g}(0) \right\}$$
$$= \frac{z - \tilde{g}(0)q_{1}}{q_{2} - q_{1}},$$

where

$$z \equiv \left[\prod_{j=1}^{2} (g^* + m + q_j) \right] \frac{g^* + m}{m} \tilde{\xi}(0) - (g^* + m)\tilde{g}(0)$$

is a real-valued constant. Moreover,

$$B_2 = \tilde{g}(0) - B_1$$

$$= \frac{q_1 - q_2}{q_1 - q_2} \tilde{g}(0) - B_1$$

$$= \frac{z - \tilde{g}(0)q_2}{q_1 - q_2}.$$

The convergent growth path obeys $\varphi(t) = \sum_{j=1}^{2} (B_j/b_{jg}) b_j e^{q_j t}$, hence $\tilde{g}(t) = B_1 e^{q_1 t} + B_2 e^{q_2 t}$. Inserting the formulas for B_1 and B_2 derived above, we have

$$\tilde{g}(t) = \frac{z - \tilde{g}(0)q_1}{q_2 - q_1}e^{q_1 t} + \frac{z - \tilde{g}(0)q_2}{q_1 - q_2}e^{q_2 t}.$$

Now suppose the stable eigenvalues q_1 and q_2 are complex conjugates: $q_{1/2} = \gamma \mp \delta i$ (with $\gamma < 0$). Then

$$\begin{split} \tilde{g}(t) &= \frac{z - \tilde{g}(0)q_1}{\underbrace{q_2 - q_1}} e^{q_1t} + \frac{z - \tilde{g}(0)q_2}{\underbrace{q_1 - q_2}} e^{q_2t} \\ &= \frac{z - (\gamma - \delta i)\tilde{g}(0)}{2\delta i} e^{(\gamma - \delta i)t} - \frac{z - (\gamma + \delta i)\tilde{g}(0)}{2\delta i} e^{(\gamma + \delta i)t} \\ 2\delta i e^{-\gamma t} \tilde{g}(t) &= [z - (\gamma - \delta i)\tilde{g}(0)] \quad \underbrace{e^{-\delta it}}_{= \cos(\delta t)} - [z - (\gamma + \delta i)\tilde{g}(0)] \quad \underbrace{e^{\delta it}}_{= \cos(\delta t)} \\ &= \cos(\delta t) \quad = \cos(\delta t) \\ &- i \sin(\delta t) \quad + i \sin(\delta t) \\ &= \{[z - (\gamma - \delta i)\tilde{g}(0)] - [z - (\gamma + \delta i)\tilde{g}(0)]\} \cos(\delta t) \\ &- \{[z - (\gamma - \delta i)\tilde{g}(0)] + [z - (\gamma + \delta i)\tilde{g}(0)]\} i \sin(\delta t) \\ &= 2\delta i \tilde{g}(0) \cos(\delta t) - 2[z - \gamma \tilde{g}(0)] i \sin(\delta t) \\ \tilde{g}(t) &= e^{\gamma t} \left[\tilde{g}(0) \cos(\delta t) - \frac{z - \gamma \tilde{g}(0)}{\delta} \sin(\delta t) \right]. \end{split}$$

Q.E.D.

To prove Theorem 2, it remains to show that the stable eigenvalues q_1 and q_2 may in fact be real (as illustrated in Figure T.1) or complex. This is done by way of example. Let q_- denote the value of q for which f(q) attains its local minimum $(f'(0) = -B J^* > 0$ implies that a minimum exists). q_1 and q_2 are real if $f(q_-) < 0$ and complex otherwise.

Result 6. q_- is given by

$$q_{-} = \frac{Tr J^{*}}{3} - \sqrt{\left(\frac{Tr J^{*}}{3}\right)^{2} - \frac{B J^{*}}{3}}.$$

Proof: Equating the derivative of f(q) to zero yields $f'(q) = -3q^2 + 2Tr J^*q - B J^* = 0$ or

$$q^2 - \frac{2Tr\,J^*}{3}q + \frac{B\,J^*}{3} = 0.$$

 q_{-} is the smaller solution of this quadratic equation. Since $BJ^{*} < 0$, the smaller solution is given by:

$$q_{-} = \frac{Tr J^{*}}{3} - \sqrt{\left(\frac{Tr J^{*}}{3}\right)^{2} + \frac{B J^{*}}{3}}.$$

Q.E.D.

Result 7. The negative eigenvalues q_1 and q_2 may be real or complex.

Proof: Examples for both cases are easily found. Suppose $\alpha=0.5$, $\beta=1$, $\rho=0.02$. Further, assume that \bar{L}^N/a is such that $g^*=0.03$. Finally, let m=0.1. Then $Tr\,J^*=-0.94538$, $Det\,J^*=0.04349$ and $B\,J^*=-0.09938$. Hence $q_-=-0.67904$ and $f(q_-)=-0.14680<0$. In this example, q_1 and q_2 are real. Now, everything else equal, let m=1. Then $Tr\,J^*=-0.94942$, $Det\,J^*=3.28528$ and $B\,J^*=-2.26455$, so

that $q_-=-1.24114$ and $f(q_-)=0.92403>0$. Here, the stable eigenvalues are complex and the dynamics are cyclical. In both examples constructed above, the consistency requirement (10) is satisfied if L^S is sufficiently great. For the sake of completeness, it may be noticed that, from (9), $\bar{L}^N/a=0.06808$ in the first example and $\bar{L}^N/a=0.09117$ in the second one. Q.E.D.

This completes the proof of Theorem 2. Q.E.D.